Silver Demand and New Uses Peru: Ninth International Gold Symposium

Presented by:
Michael DiRienzo,
Executive Director
The Silver Institute, 888 16th St., NW Suite 303, Washington, DC 20006
www.silverinstitute.org
mdirienzo@silverinstitute.org



Established in 1971

Members include: silver mining houses, refiners, bullion suppliers, manufacturers of silver products and wholesalers of silver investment products

Goals

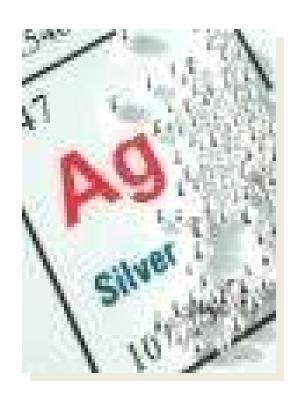
- Design, implement programs that increase demand
- Provide information to members, media, public and government

Programmatic Work of the Silver Institute

Industrial Programs

The Silver Research Consortium (SRC)

- Silver Biocides
- Silver in Textiles
- Silver Wood Protection Chemicals

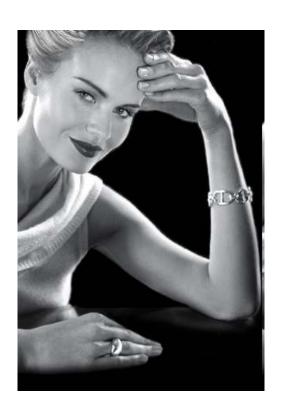


Programmatic Work of the Silver Institute

Marketing Programs

Silver Promotion Service (SPS)

Consumer Marketing in Mexico and Peru



The World Silver Survey

The Silver Institute first commissioned GFMS in 1994 to produce the annual *World Silver Survey*.

It is the world authority on silver statistics.

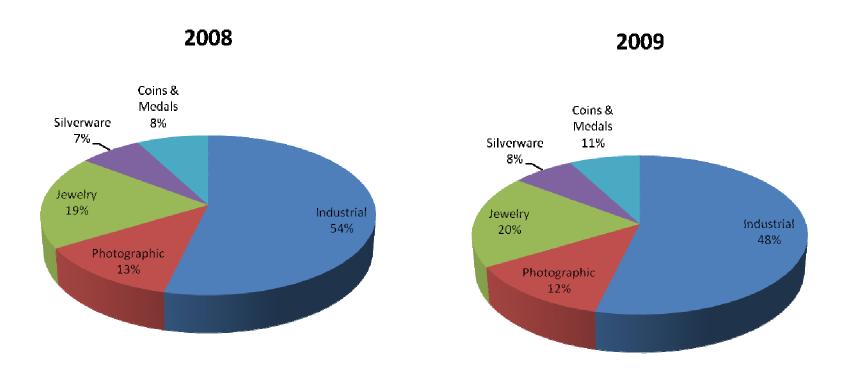


A Brief Look at Silver Demand





Silver Demand by Sector



preliminary GFMS estimates

Industrial Fabrication



- Industrial demand fell in 2009
- Concentrated in 1Q
- Intra-year quarterly data showing improvement
- 2010 should see a strong recovery because of stock replenishment and GDP growth

Coins



- Global demand expected to reach new high
- US Mint sold 28.8 million
 American Eagles all time
 record 46 percent more
 than 2008.
- Demand for Eagles outstripped supply

Photography



- Most declines in radiology due to digital replacement
- Motion picture industry experienced less severe declines - less switch to digital

Jewelry and Silverware

Highlights

Jewelry

- Robust growth expected in near to medium term
- Much of 2009 dip due to Indian demand
- Expected growth in US and China in 2010

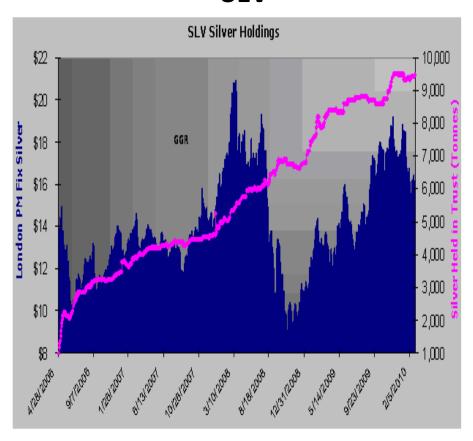
Silverware

- Indian consumption moving to bars & coins instead
- Less formal entertaining in Western countries
- Expect rebound from here



Investment

SLV



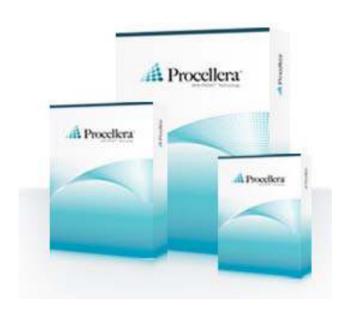
Silver Uses

- Traditional
 - Coinage
 - Photography
 - Silver Jewelry
 - Silverware and Table Settings
- Industrial
 - Batteries
 - Bearings
 - Brazing and Soldering
 - Catalysts
 - Electronics
- New and Emerging Applications
 - Medical
 - Bottled Water Purification
 - Textiles
 - Consumer Electronics
 - Construction
 - Solar Energy



Medical

A new twist on silver in bandages



- New bandages uses silver and zinc to produce low levels of electricity to promote healing.
- Cleared by FDA

Keeping Bottled Water Safe



 FDA permits silver to be used in bottled water to help kill germs.

Clothing

Military Cold Weather Gloves



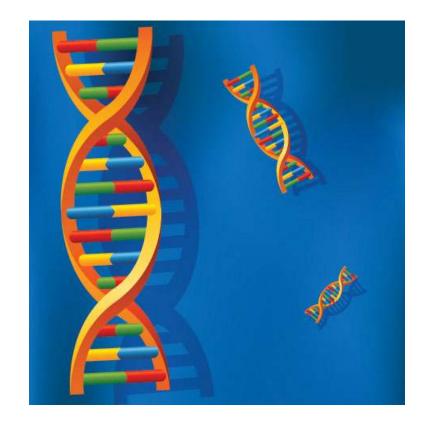
- Odor-free
- Kills bacteria
- Waterproof

Electronics

Highlights

- As electronic gear becomes smaller, scientists are using DNA in switches and motors
- Adding silver to DNA makes it stronger and able to withstand stresses

Silver adds rigidity to DNA



Batteries

High power, tiny batteries for medical and industrial uses



- Silver particles added to lithium/silver vanadium improves performance
- Could be used beyond pacemakers for strokes, migraines
- Industrial uses include microscopic-sized sensors
- Booming worldwide interest in battery technology

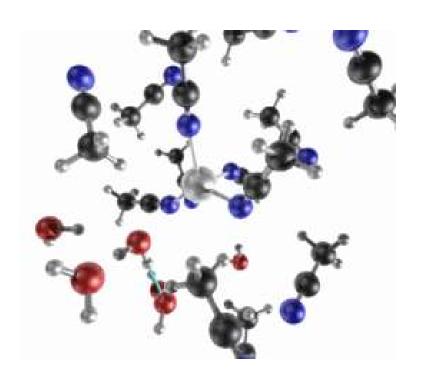
Solar Power

Esolar's Sierra Sun Tower Lancaster, California



- 24,000 one square meter mirrors
- Provides 5 million watts of electricity: 4,000 homes
- Saves 650,000 gallons of oil
- 5 million ounces of silver used in mirrors each year in US

Latest Uses of Silver Nanotechnology



 Silver nanotechnology product sales are expected to reach about \$25.2 billion by 2011.

The US has the heaviest nanotechnology investment with Japan second.

Contact Information

Michael DiRienzo, Executive Director
The Silver Institute, 888 16th Street, NW Suite
303, Washington, DC 20006

www.silverinstitute.org

mdirienzo@silverinstitute.org

Tel: +1 202-835-0185

Fax: +1 202-835-0155